

## Essential helpline skills programme

10:30	Welcome, introduction and expectations
11:00	<ul> <li>What is a helpline and how do they help?</li> <li>Identify the context in which your helpline operates</li> <li>Explore how helplines support their service users</li> </ul>
11:15	Stages of the call Describe the different stages of the call process
11:30	<ul> <li>Stage One: Beginnings</li> <li>Explain what's important at the beginning of a call</li> <li>Understand how a caller's circumstances can make both access and communication difficult</li> <li>Define what we mean by the "soundscape" of the call</li> <li>Explain the impact of "soundscape" on helpline work</li> <li>Distinguish key differences between the phone and face to face</li> </ul>
12.30	Lunch
13:15	<ul> <li>Stage Two: Exploration</li> <li>List the assumptions it is possible to make based on the voice</li> <li>Explain how to minimise the assumptions we make on the helpline</li> <li>Know what is meant by active listening skills</li> <li>Employ appropriate verbal responses</li> </ul>
14:00	<ul> <li>Stage Three: Clarification</li> <li>List the key differences between types of questions</li> <li>Recognise when to use questions effectively during the call</li> <li>Know what reflecting back and paraphrasing mean and the difference between them</li> <li>Employ active listening skills sensitively to include reflecting back, accurate paraphrasing and using clarifying questions</li> </ul>
14:50	Break
15:10	<ul> <li>Stage Four: Identifying next steps</li> <li>Understanding the importance of providing options</li> <li>Identify appropriate non-directive language to use when exploring options with callers, giving information and signposting</li> <li>Practice skills for exploring options</li> </ul>
16:00	<ul><li>Stage Five: Endings</li><li>Employ appropriate skills to end different types of calls</li></ul>
16:20	Stage Six: After the call     Understand how to look after yourself after a call
16:30	Close